



*H. Moser & Cie.*  
VERY RARE

## JOB DESCRIPTION

H. Moser & Cie. is a leading independent Swiss watch manufacturer producing high-end watches combining innovative functionality with minimalist and edgy design. The almost 200 year old brand benefits from a unique creative and entrepreneurial spirit and from fully integrated manufacturing facilities. Based in Schaffhausen, H. Moser & Cie. employs about 50 people and produces more than 1500 luxury watches a year.

The independence, the passion and the entrepreneurial spirits of its organisation has established H. Moser & Cie. as a leader of independent watchmaking with uncompromising creations and unconventional communication. As the marketing world is in full mutation, challenge yourself, join a 200 year old “start-up” and shape the brand’s future working with a young and dynamic team.

For our sales team we are looking for a

### **Area Sales Manager 100%** **Europe and especially DACH**

#### **Your tasks**

- Manage existing accounts and markets
- Develop and strengthen the wholesale network
- Implement the brand’s strategy on the markets based to reach the sales targets
- B2B support; answering enquiries, preparing quotes
- Establish monthly analytical reports
- Prepare sales tools (training material, comparison, technical information)
- Manage and conduct continuous on-site sales trainings
- Organise and lead factory visits

#### **Your profile**

- Entrepreneurial spirit with a Bachelor in Business Administration
- Min. 5 year experience in the Luxury Watch industry
- Independent, structured and flexible
- Very good interpersonal skills to establish strong ties with retail sales staff
- Excellent oral and written communication skills are required in German, French and English

If you are interested in this exciting opportunity, please send your application to:

[jobs@h-moser.com](mailto:jobs@h-moser.com)

We thank all applicants for their interest, however only those candidates selected for interviews will be contacted.

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